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Total Number of Pages: 02

Course: IMBA
Sub_Code: MBPC1001

1st Semester Regular/Back Examination: 2025-26

SUBJECT: Management Principles & Organizational Behaviour (MPOB)

BRANCH(S): BA, FM, FM&HRM, GM, HCHM, HRM, IB, ISEM, LSCM, MBA, MBA(A&M), MBA
(M&F) MM, RM

Time: 3 Hours

Max Marks: 100

Q.Code: U575

Answer Question No.1 (Part-I) which is compulsory, any eight from Part-II and any two from Part-III.

The figures in the right-hand margin indicate marks.

Part-I

Q1 Answer the following questions:

(2 x 10)

- Identify the essential skills of management in the present context.
- What are the different levels of management?
- How does management differ from administration?
- Management is both science and art. Justify the statement.
- What is the difference between unity of command and unity of direction.
- What is the bottom of pyramid concept as per C. K. Prahalad?
- Define organizational behavior in your own words.
- Outline the differences between values and attitude.
- What do you mean by organizational culture? How is it different from climate?
- Differentiate between proactive and reactive change.

Part-II

Q2 Only Focused-Short Answer Type Questions- (Answer Any Eight out of Twelve)

(6 x 8)

- Explain the contribution of Peter Drucker in revolutionized the school of management.
- How will you apply various managerial functions to make your organization cope with the digital transformation?
- Discuss how emotional intelligence helps employees to work in high pressure situation.
- Compare and contrast Maslow theory, Herzberg's theory and McClelland Theory of motivation.
- Explain the importance of interpersonal relations in the cross functional team in the workplace.
- Discuss the types of groups. Also Explain the stages of group formation taking a suitable example.
- How to effectively execute the decision-making process?
- How attitude is related to behavior?

- i) Though conflict is inevitable but the ability to skillful resolve the conflict is important. Comment.
- j) Why does organizations undergo change? Discuss the types of change.
- k) Give your opinion on how women leadership is essential for the inclusive and sustainable development of India.
- l) How does learning organization play a crucial role in organizational success?

Part-III

Only Long Answer Type Questions (Answer Any Two out of Four)

- Q3** How does various OB frameworks help to effectively understand the behavior in the organization? **(16)**
- Q4** What are the factors contributing towards creating and sustaining an organization under the dynamic scenario? Share at least one such sustained organization. **(16)**
- Q5** Discuss various conflict management strategies and their applicability in workplace scenarios. **(16)**
- Q6** How does the concept of leadership grid by Blake and Mouton will be beneficial to develop the leadership ability of the managers? **(16)**